ADVERTISE WITH US!

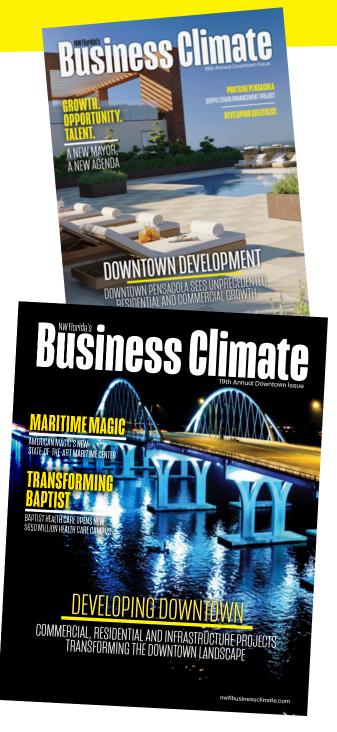


BUSINESS CLIMATE ANNUAL DOWNTOWN 2025 EDITION

Each year, *Northwest Florida's Business Climate* releases a look at the state of commerce in downtown Pensacola. Speaking with business leaders, industry experts, owners and more, This comprehensive, year-long guide to business downtown is an expansive look at our past, present and future.

ABOUT NORTHWEST FLORIDA'S BUSINESS CLIMATE

- In October of 2024, Ballinger Publishing will a produce a special stand-alone edition of Northwest Florida's Business Climate Magazine that will focus on downtown Pensacola.
- The magazine will have a one-year shelf life. It will be mailed to our 3,500 subscribers and distributed through regional Visitor Information Centers, realtors' newcomer packets and regional chambers.
- The DIB plans to use this issue as a primary marketing and leave-behind piece when they recruit developers, investors, and businesses to Downtown Pensacola during the next twelve months.
- Additionally, the entire annual edition, including all advertisements and graphics will be posted online at BallingerPublishing.com from October through September of next year.



Business Climate Magazine

| Notes: | |
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ANNUAL DOWNTOWN EDITION 2025

RATES & AGREEMENT

| Full Page | \$1500 | Back Cover | \$1895 |
|-----------|--------|---------------------|--------|
| 1/2 Page | 850 | Inside Front | 1795 |
| 1/4 Page | 600 | Inside Back | 1750 |
| 1/8 Page | 350 | Page 3 | 1750 |
| | | Center Spr. | 3495 |

RATES: Rates are Agency Commissionable to authorized agencies where placement originates. Rates above are per month, per insertion. First time advertisers must pay half of the first insertion at proofing. The remainder of first insertion will be billed at publication time. Each insertion thereafter will be billed at publication time.

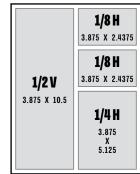
COMPOSITION: Ad design fee of \$50 minimum. Ads built by Ballinger Publishing's in-house design team may undergo a maximum of 3 proofs at the discretion of the designer. **Ads should be built to 100% of their actual size at a resolution of 300ppi.**

SUBMISSION: Content for ad builds should be sent to the designer no fewer than <u>3 days</u> before the set ad deadline. Please submit your high resolution ad to **advertise@ballingerpublishing.com**.









ADVERTISING AGREEMENT.....

| It is agreed tha | t you are author | ized to place ad | vertisements in NW FLORIL | DA'S BUSINESS CLIMATE MAGAZINE. | | |
|-----------------------------|------------------------|-------------------------------------|----------------------------------|-----------------------------------|--|--|
| Advertiser (Corporate) Name | | | | Billing Address | | |
| Advertiser Email | | | · | Billing Email | | |
| Phone # | | | | Advertising Agency & Contact Info | | |
| | | | | Credit Card | | |
| Ad Size | Horizontal or Vertical | Build/Print Ready/ Re-Run/Revise | Gross Rate Per Insertion | | | |
| Agency or Other | Net Per Insertion | Contract Total | | CC Number: | | |
| Discount | | | | Expiration Date: Code: | | |
| | | | | Signature: | | |

TERMS: It is agreed that BALLINGER PUBLISHING may not raise the stated advertising rates during the period of this contract, nor may the advertiser cancel during the agreed term of this contract without a shortrate. **SHORTRATE:** If a cancellation must be made by the advertiser, a letter of cancellation must be received by BP 45 days prior to the printed deadline date of the next publication. Shortrate will be billed at a frequency rate according to the number of insertions in *NW FLORIDA'S BUSINESS CLIMATE* the advertiser has actually accrued. In the event that litigation is initiated, the contract will be forced through the completion of contract whether or not all of the insertions were actually run. In the event that litigation is initiated, client agrees to pay all attorney fees for any and all legal action, law suits, and judgements. All print-ready materials submitted to BP are accepted upon the express condition that the advertiser agrees to hold BP harmless from any and all claims arising out of or relating to copy, copyrights, trademarks or mistakes in ad either photographic or copy, or that the use of any name or other material in any advertisement that is illegal, unauthorized or damaging in any way to any person or name or other legal entity. Billing is due upon receipt. All contracted advertising will be billed in advance. Balances unpaid after the 30th of the month are subject to a 1½% per month (18% annually) finance charge. The advertiser agrees to pay a finance charge, of 1½% per month (18% annually). The advertiser agrees to pay all legal fees, court and/or collection costs on balances delinquent over 30 days.

Advertiser Authorized Signature

Advertiser Authorized Signature (printed)

Date